



First Cargo Community System in the Caribbean

CARGO COMMUNITY SYSTEM

Single Window which automise, optimise and orchestrate all port customs and logistics procedures and processes

Complete paperless system for trade facilitation

CARGO COMMUNITY SYSTEM in GUADELOUPE



Port

Airport CFS



French Customs



Importers / Exporters



Freight Forwarders Brokers



Maritime Compagnies



Terminal operators



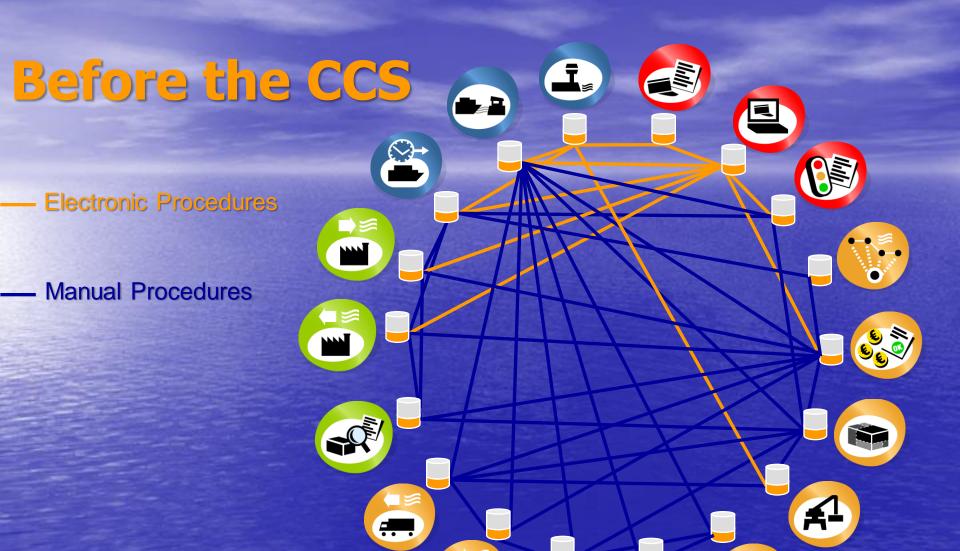
Stevedores



Truckers



Airlines



A

NOW









Paperless environment



Streamlined procedures



Tracking and tracing of the whole supply chain



Information system interoperability with all stakeholders



Data protection and security



All Ways

• **Trade:** Import, Export, Transhipment & Transit



- Mode: Maritime, River, Truck, Rail, Air, Land Borders
- Traffic: Bulk, Conventional, Roro, Container, Roro, Container,
 Cruise, Ferries





CCS

Import

Export

Transhipment

Other services

CHALLENGES

1. Funding

2. Resistance to change



3. Building the community around the project

4. Training

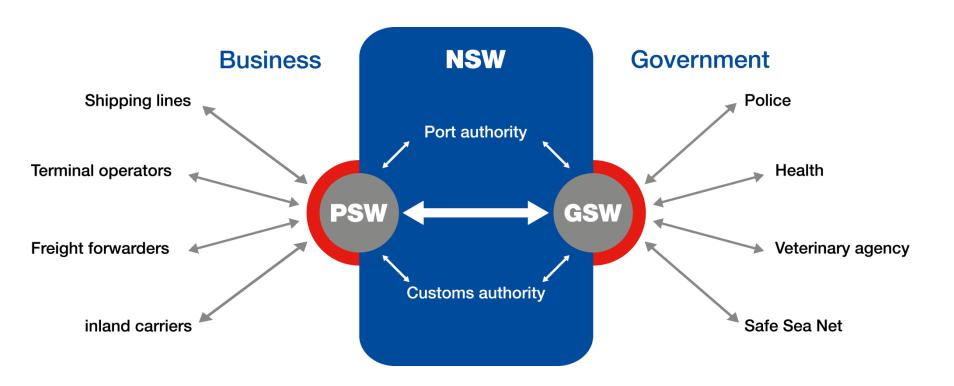




CEI.BA

- Strategic partnership with SOGET from Le Havre
- Projects financed by the European Union
- Member of the Caribbean Shipping Association (CSA)
- Member of the port and Maritime Association of Guadeloupe (UMEP)
- Member of the PMAC (port and Management Association of the Caribbean)
- Member of the Chamber of Commerce and Industry Franco-Colombian
- CCLEC Partnership
- Member of the Maritime Cluster of Guadeloupe

Public and Private Partnership (PPP)



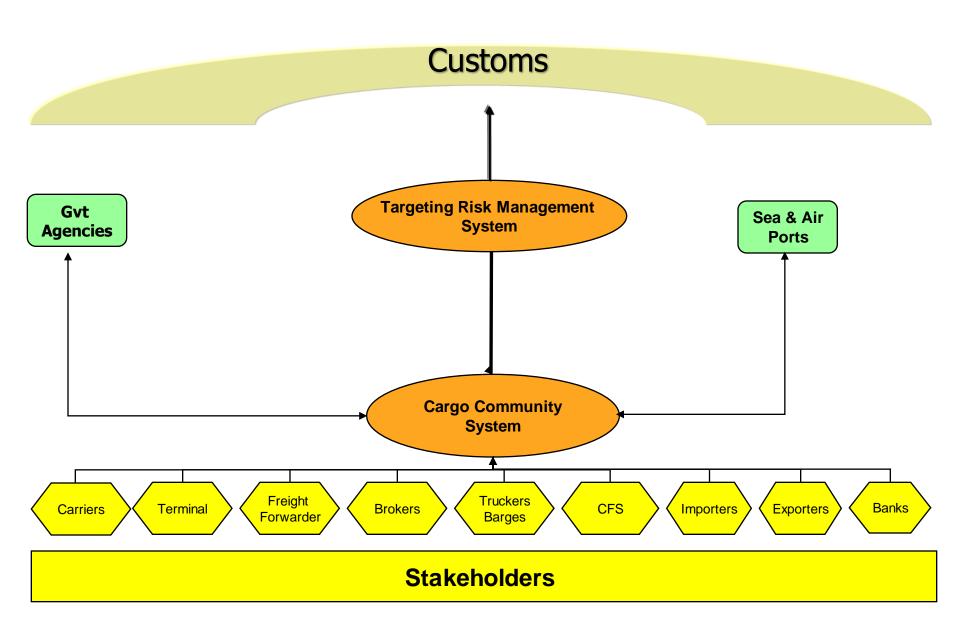




Private Public Partnership

- Objective: implement and operate the trade facilitation and supply chain security platform
- Equity partners:
 - Port Authority
 - Shipping Association / Shipping community
 - Freight forwarders / brokers association
 - Exporters associations / Chamber of Commerce
- Legal framework:
 - Shareholders agreement
 - Structured financing
 - Customs Regulations
 - Evidence act
- Business Model













Thank you!

www.ceiba-gp.com

Sabine BAJAZET: sabine.bajazet@ceiba-gp.com

Pascal Ollivier

Adviser to SOGET CEO Government & International Affairs



+33 (0) 672 89 86 36 Mobile Pascal.Ollivier@soget.fr